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March 28, 1996

Mr. William F. Caton Secretary Federal Communications Commission Room 222 1919 M Street NW Washington, D.C. 20554 **EX PARTE**

Re: CC Docket 96-45: Joint Board

Dear Mr. Caton:

Yesterday, Daniel Kelley of Hatfield Associates and Amy Zirkle, Chris Frentrup and I, all of MCI, met with Deborah Dupont and Rafi Mohammed of the Common Carrier Bureau. The purpose of the meeting was to review preliminary results of a Hatfield Associates study on the cost of unbundled network elements. MCI also recounted its positions on universal service. The attached information was used during the meeting and describes the topics covered.

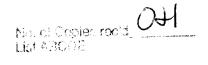
Sincerely

Łęónard S. Sawicki

Attachment

CC:

Ms. Dupont Mr. Mohammed





The Cost of Basic Network Elements: Theory, Modeling, and Policy Implications

Methodology

- Model estimates TSLRIC of unbundled network functions
- Based on 1994 Hatfield approach to costing of basic universal service
 - extends analysis to all major unbundled network elements
 - "greenfield" approach
 - estimates costs separately for six population density zones
 - standard Bellcore engineering practices to construct forward looking network
- Adjusted to incorporate some assumptions made in Benchmark Cost Model



Methodology - Assumptions

Loop

- Feeder is 75% analog copper, 25% digital loop carrier
- Distribution 100% copper

End Office Switching

100% digital switching, switch size varies by densiting
 range

Transport

- 100% fiber
- all traffic is tandem-routed



Plant sized for Full Range of LEC Services

- Bus & Res Local Exchange Service
- IntraLATA Toll & Private Line
- Switched & Special Access
- Operator Services
- Public Telephone Services



Methodology - Data Sources

- 1994 Statistics of Common Carriers
 - Switched Traffic for all services
 - Switched and Special Access Lines
- 1990 Census Data
 - Population Density by Census Tract
 - Census Tract Land Area
- Benchmark Cost Model
 - loop plant placement & materials costs



Methodology - Expenses

- Levelized Capital Costs
 - 10% overall return
 - 40% state + federal tax rate
 - FCC-approved depreciation lives by plant categor
- Operating Expenses
 - plant-specific operating expense based on relationsh
 between SOCC expenses and investment
 - network operations expense based on Ameritech SOC per-line expense
 - 6% factor applied to represent variable corporate operations expense



Network Elements

- Loop
 - Distribution
 - Concentration
 - Feeder
- Switching
 - Port
 - Switch Usage

- Transport
 - Dedicated
 - Common
 - Tandem Switching
- Signaling
- Operator Systems
- Public Telephone Equipment



Results - Unbundled Loops

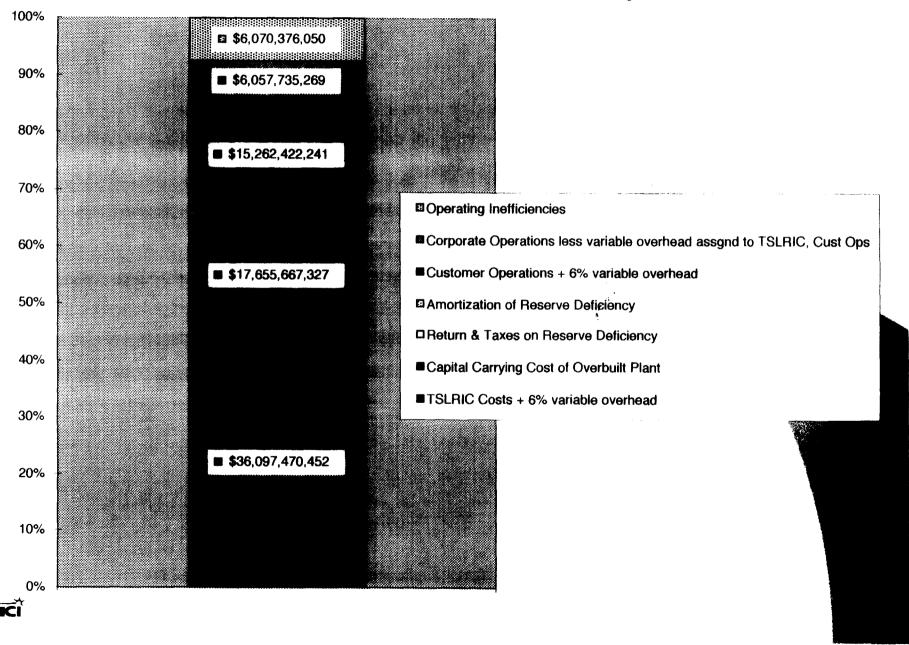
		0-10 pop/km2		10-100 pop/km2		100-500 pop/km2		500-1,000 pop/km2	1	,000-5,000 pop/km2		>5,000 pop/km2		Totals
Loop Distribution														· · · · · · · · · · · · · · · · · · ·
Annual Cost	\$2,	,423,179,454	\$	6,150,810,401	\$ 1	,643,963,604	\$ 1	,275,061,157	\$ 3	3,690,920,048	\$	770,922,988	\$	15,954,857,652
Units		8,969,439		30,420,078		27,516,643		19,807,291		56,445,945		13,066,968		156,226,363
Unit Cost	\$	22.51	\$	16.85	\$	4.98	\$	5.36	\$	5.45	\$	4.92	\$	8.51
Loop Concentration														
Annual Cost	\$ 1	407,376,597	\$	4,356,341,762	\$	46,557,808	\$	34,169,753	\$	97,158,618	\$	24,034,105	\$	5,965,638,642
Units	•	8.969.439	•	30,420,078	·	27,516,643	•	19,807,291	•	56,445,945	•	13,066,968		156,226,363
Unit Cost	\$	13.08	\$	11.93	\$	0.14	\$	0.14	\$	0.14	\$	0.15	\$	
Loop Feeder										,				
Annual Cost	\$	570,854,034	\$	1,498,576,213	\$ 1	,245,621,890	\$	264,379,205	\$	414,853,516	\$	35,456,856	\$	4,029,741,714
Units	•	8,969,439	•	30,420,078	•	27,516,643	•	19,807,291	•	56,445,945	•	13,066,968	•	156,226,363
Unit Cost	\$	5.30	\$	4.11	\$	3.77	\$	1.11	\$	0.61	\$	0.23	\$	
Total Loop														
Annual Cost	\$4	.401.410.085	\$	12,005,728,376	\$ 2	2,936,143,301	\$	1,573,610,115	\$	4,202,932,183	\$	830,413,948	\$	25,950,238,009
Units	•	8,969,439	•	30,420,078	•	27,516,643	•	19,807,291	•	56,445,945		13,066,968	·	156,226,363
Unit Cost	\$	40.89	\$	32.89	\$	8.89	\$	6.62	\$	6.20	\$	5.30	\$	



Results - Other Network Functions

	 Annual Cost	Units			Unit Cost		
End office switching	\$ 5,751,872,548						
1. Port	\$ 1,725,561,764	141, 126,511	switched lines	\$	1.02	per line/month	<u>1</u> - 6
2. Usage	\$ 4,026,310,783	2,264,200,000,000	minutes	\$	0.0018	per minuté	A STATE OF STATE
Signaling network elements	\$ 253,657,788	n/a					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Transport network elements							
1. Dedicated	\$ 1,150,882,311	18,227,755	trunks	\$ 5	5.26 126.28 3,535.78	per DS-0 equivalent/month per DS-1 equivalent/month per DS-3 equivalent/month	
2. Common	\$ 664,454,045	1,464,070,959,357	minutes	\$	0.0002	per minute per leg (orig or t	erm)
3. Tandem switch	\$ 1,112,005,760	1,464,070,959,357	minutes	\$	0.0008	per minute	
Operator systems	\$ 116,117,445	n ia					
Public Telephones	\$ 1,098,242,547	n/a				and in the extension as y	And the state of t

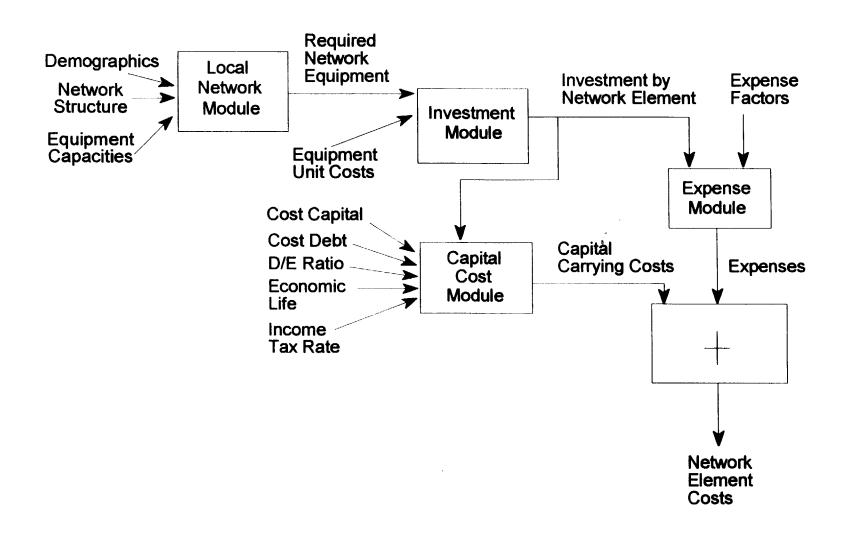
Components of the Revenue Requirement



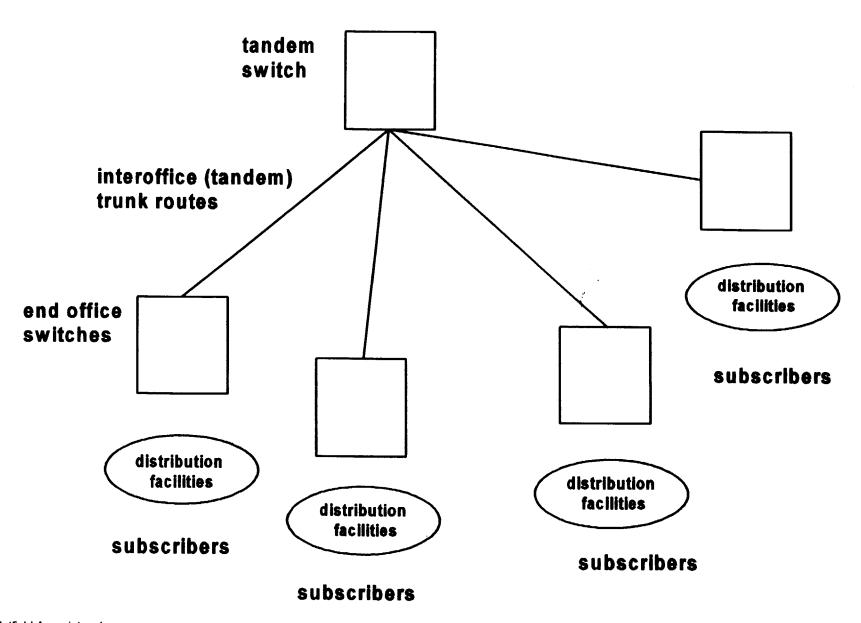
Components of the Revenue Requirement

Total Revenues - Tier One Companies '93	\$ 81,997,412,000		
Total TSLRIC Wholesale Cost	\$ 36,097,470,452		
The "Gap"		\$ 45,899,941,548	\$ 45,899,941,548
Model Investment	\$ 131,320,817,108		
Actual Investment	\$ 256,803,243,000		
Overbuilt Plant	\$ 125,482,425,892		
Capital Carrying Cost of Overbuilt Plant		\$ 17,655,667,327	\$ 28,244,274,221
Depreciation Reserve Deficiency	\$ 3,314,926,000		
Return & Taxes on Reserve Deficiency		\$ 438,306,882	\$ 27,805,967,339
Amortization of Reserve Deficiency		\$ 414,365,750	\$ 27,391,601,589
Customer Ops ('93 Actual)	\$ 13,184,107,220		
Plus: CapCost of GSF	\$ 2,078,315,021		
Total Customer Ops	\$ 15,262,422,241	\$ 15,262,422,241	\$ 12,129,179,347
Corporate Ops ('93 Actual)	\$ 10,148,262,000		
less: overhead assigned to TSLRIC	\$ 2,165,848,227		
less: overhead assigned to Customer Ops	\$ 791,046,433		
Net Corporate Ops	\$ 7,191,367,340		
Plus: CapCost of GSF	\$ 1,133,632,071		
Total Corporate Ops	\$ 6,057,735,269	\$ 6,057,735,269	\$ 6,071,444,078
Uncollectibles	\$ 1,068,028	\$ 1,068,028	\$ 6,070,376,050
Operational Inefficiencies		\$ 6,070,376,050	\$ -

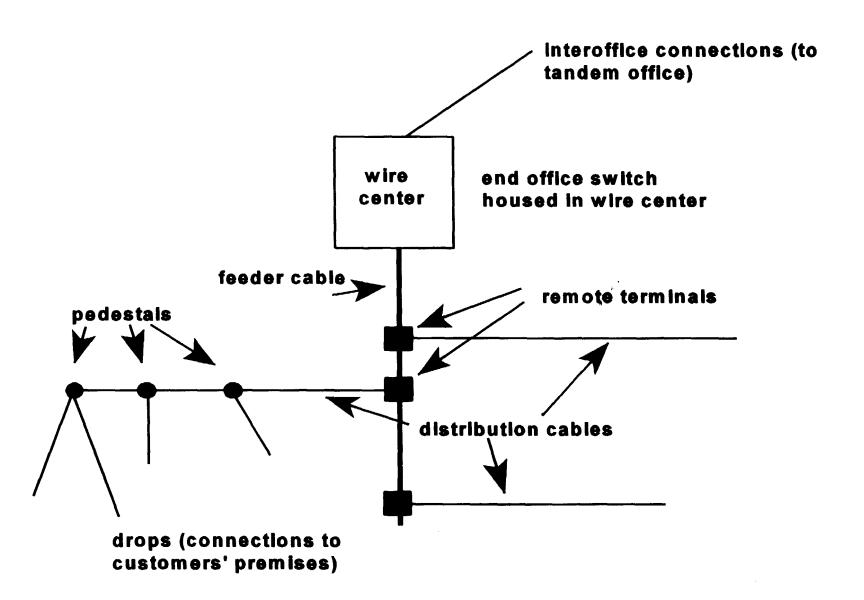
Network Element Cost Modeling Process



Local Exchange Network Structure



Distribution Network Structure



Details of Distribution Network Structure

